



EALER MARGIN CALCULATION





Sept Form D-963

DEALERS' MARGIN CALCULATION SHEET





CREME TYPE HAND CLEANER

"The 30-Second Cleanup"







NO-LOK®

ANTI-SEIZE AND GASKET COMPOUND "Key to Preventive Maintenance"





LIQUID PROTECTIVE SKIN COAT

"Invisible Protection Against Dermatitis"







LOSHON*

SKIN CLEANER "For Shop, Store, Office, Factory, and Garage"

DISTRIBUTED BY

(*LOTION TYPE)



NO-LOK® CONFORMS TO REQUIREMENTS OF SPECIFICATIONS MIL-A-907B (NAVY)

> Manufactured by GOJER, INC.

> > BOX 991, AKRON 9, OHIO



NO-LOK®

ANTI-SEIZE AND GASKET COMPOUND

- WITHSTANDS TEMPERATURES FROM BELOW —100°F TO OVER +2000°F
- WITHSTANDS EXTREME PRESSURE
- RESISTS CORROSION
- . CONTAINS NO LEAD

Prevents metal-to-metal seizure and leakage in threaded fittings, flanges, gaskets, and assemblies.

FOR AUTOMOTIVE, INDUSTRIAL, MARINE, PLUMBING, AND APPLIANCE FITTINGS

NO-LOK is a colloidal, homogeneous mixture; inert, non-corrosive, non-electrolytic, non-toxic. Impervious to fresh or salt water. Will not deteriorate in mixture or texture; will not evaporate or harden.











SIZE	STOCK NO.	PACKED PER CASE	SHIPPING WEIGHT	CU. FT.	LIST PER UNIT	DEALER OR INDUSTRIAL	
						NET PER CASE LOTS	NET LESS THAN CASE
Push Button Can—6 oz.	PNL-12	12	61/2 LBS.	0.223	\$ 3.75	\$25.80	\$ 2.25
¼ Lb. Can	NL-424	24	9 LBS.	0.186	2.50	33.60	1.50
1 Lb. Can	NL-112	12	15 LBS.	0.309	6.55	45.00	3.95
½ Gal. Can	NL-24	4	25 LBS.	0.389	24.90	58.80	14.95
1 Gal. Can	NL-1G2	2	24 LBS.	0.459	48.25	57.40	28.95

ORDER BY STOCK NO. DEALERS' MARGIN CALCULATION SHEET REVISED SEPT. 1, 1963



LIQUID PROTECTIVE

skin

PROTECTS HANDS, SAFEGUARDS AGAINST INDUSTRIAL DERMATITIS

NEW PUSH BUTTON CONTAINER OR QUART-SIZE CAN

Go-Jo SKIN COAT forms an invisible glove over hands, prevents stubborn grease and grime, carbons, paints, inks, adhesives, detergents, solvents, etc. from penetrating the pores of the skin. Shields against skin irritation from most industrial chemicals and solvents. Siliconized to repel water. Non-sticky formula dries rapidly with no annoying "filmy" feel. Emollient conditioning keeps skin from drying and chapping.

SIZE	STOCK NO.	PACKED PER CASE	SHIPPING WEIGHT	CU. FT.	LIST PER UNIT	DEALER OR INDUSTRIAL	
						NET PER CASE LOTS	NET LESS THAN CASE
Push Button Can—4¾ oz.	PSK-12	12	51/2 LBS.	0.223	\$1.80	\$14.00	\$1.35
1 U.S. Qt. Can*	SK-32	12	27 LBS.	0.752	4.50	35.10	3.25

Use with or without water. Removes deeply imbedded grease, grime, and all stubborn soils. Contains GT-7, a powerful antiseptic for protection against dermatitis, and soothing emollients to prevent drying and chapping.

ONE-SHOT HEAVY DUTY DISPENSER

The "one-shot" precision-built dispenser is engineered to eliminate waste. It dispenses the exact amount of Go-Jo needed to quickly and effectively clean hands. Easy to refill with large 41/2 lb. throw-away can. The time-proven method for economical handcleaning.













CREME TYPE

HAND CLEANER

The Economical 30-Second Cleanup

SIZE	STOCK NO.	PACKED PER CASE	SHIPPING WEIGHT	CU. FT.	LIST PER UNIT	DEALER OR INDUSTRIAL	
						NET PER CASE LOTS	NET LESS THAN CASE
14 Oz. Can	1412	12 CANS	13 LBS.	0.417	\$.75	\$ 5.45	\$.55
14 Oz. Can	1424	24 CANS	25 LBS.	0.808	.75	10.70	.55
24 Oz. Can	2412	12 CANS	25 LBS.	0.563	1.00	7.75	.75
4½ Lb. Can FOR GO-JO DISP.	456	6 CANS	32 LBS.	0.89	2.80	10.95	1.95
5 Lb. Can	56	6 CANS	35 LBS.	1.101	3.15	12.25	2.15
5 Gal. Pail	5G1	1 PAIL	40 LBS.	0.959	19.25	12.95	12.95
Dispenser	HD1	1 DISP.	5 LBS.	0.49	7.50	7.50	7.50

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A SUPER "LOTION" SKIN CLEANER

CONTAINS GT-7 . . . a powerful antiseptic.

CONTAINS LANOLIN . . . and other soothing emollients to condition skin.

PUMP DISPENSER (for quart can)

. . . one "press-down" dispenses enough cleaner to effectively remove stubborn soil, grease, and grime from the dirtiest hands.

SAVES MONEY! One U.S. quart can provides 360 CLEANUPS. Cuts handcleaning costs to a new low . . . outcleans both powders and liquid soaps.







SIZE	STOCK NO.	PACKED PER CASE	SHIPPING WEIGHT	CU. FT.	LIST PER UNIT	DEALER OR INDUSTRIAL	
						NET PER CASE LOTS	NET LESS THAN CASE
1 U.S.Qt. Can†	L3212	12	29 LBS.	0.752	\$ 1.39	\$10.65	\$.95
2 Gal. Can	L2G3	3	60 LBS.	1.06	8.75	17.25	6.00
55 Gal. Drum	L55G	1	465 LBS.	8.15	178.75	116.20	116.20

